As a mutual company, Northwestern Mutual has no shareholders. It focuses solely and directly on its clients and seeks to deliver consistent and dependable value to them over time.

Financial Representatives offer guidance, relationships and solutions to help their clients achieve financial security.

With access to a team of specialists, financial representatives take a comprehensive approach to identifying financial security needs and developing solutions using a wide range of insurance and investment products and services. They offer exclusive access to insurance products from a top-rated company², Northwestern Mutual, and an array of quality investment choices.

Representatives and specialists work together to provide clients with guidance on:

- Asset & Income Protection
- Education Funding
- Retirement Planning
- Investment Strategies
- Estate & Trust Planning
- Fee-Based Financial Planning
- Business Planning
- Employee and Executive Benefits

² Northwestern Mutual continues to have the highest financial strength ratings awarded to any life insurer by all four of the major credit rating agencies: A.M. Best Company A++ (highest), April 2013; Fitch Ratings AA+ (highest), August 2013; Moody’s Investors Service Aa1 (highest), July 2013; and Standard & Poor’s AA+ (second highest), June 2013. Ratings are subject to change.

“Military people are self-disciplined, driven, and naturally passionate about helping other people. Those skills are what it takes to be a successful financial representative.”

– Kevin Kaveney, CLTC Managing Director / Wealth Management Advisor
A CAREER WITH PURPOSE

IN THE ARMED FORCES, you had a job that made a difference. You experienced what it means to serve others and live your values on a daily basis.

But do you ever wonder how you can continue that commitment?

What about a position with exciting challenges and possibilities – to own your own practice, increase your income potential and make a difference by helping others?

A career as a Northwestern Mutual financial representative may offer the opportunities and rewards you are looking for – and the chance to apply your self-discipline and dedication to meaningful work with an organization founded on mutual values.

Our field force is expanding to keep pace with the growing number of individuals looking for financial professionals who can help them create financial plans, supported by the right financial products, and guide them to financial security.

Imagine yourself in a meaningful career where your mission is to build long-term relationships and help others meet their goals and achieve their dreams.

“I wanted to control my destiny, stay in one area and feel like I was helping people. With this career, I’ve met those goals and found some of the fulfillment and nobility I found in the military.”

Kevin Kaveney
Managing Director / Wealth Management Advisor
Colorado Springs, Colorado
United States Army

Create your own Destiny

You have the freedom and flexibility to create your own destiny as a financial representative or advisor. You’ll be in business for yourself, but not by yourself, with support available from Northwestern Mutual and your local office, including:

• Time-tested methods and tools to build a successful financial security practice
• Training, technology and mentoring to meet your goals
• Continuing education, development and leadership opportunities with a values-based organization
• Exclusive access to world-class insurance and internationally recognized investment products and services from top-rated Northwestern Mutual, its subsidiaries and affiliates
• Access to robust benefit plans

If this vision appeals to you, let’s talk about how you can realize your unlimited potential with Northwestern Mutual.

Please contact:

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Managing Director / Wealth Management Advisor
Colorado Springs, Colorado
United States Army

David A. Deegan
Petty Officer Third Class
United States Navy
Frolicking Ceremony
NAS Barbers Point, Hawaii

This career is all about helping people make financial progress and accomplish their goals. It’s a tremendous feeling to know that I have made a difference for my clients.

David A. Deegan, MBA, clu®, ChFC®
Financial Advisor • Chicago, Illinois

For more information on how you can leverage your military experience in a Northwestern Mutual career, visit: www.northwesternmutual.com/military,